

Customer Name
BWISE WMS Solution Proposal
April, 04 2026

PUBLIC

THE BEST RUN SAP

Why Become a Digital Business?

As your business changes, a solid underlying foundation is critical



- **It's time to go digital**
  - You want to make the right business decisions at the right time, with real-time access to information
  - You need to automate your business processes, to increase productivity



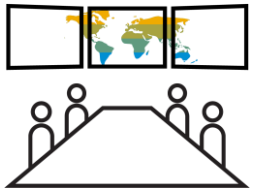
- **You are growing**
  - You are a fast-growing company, and your needs are out-pacing your current system capabilities
  - As your business grows, you need to put best-practice processes in place



- **Competitive Advantage**
  - Become relevant in the global economy by implementing robust business processes
  - Allow your business to adapt to market change, and anticipate business trends

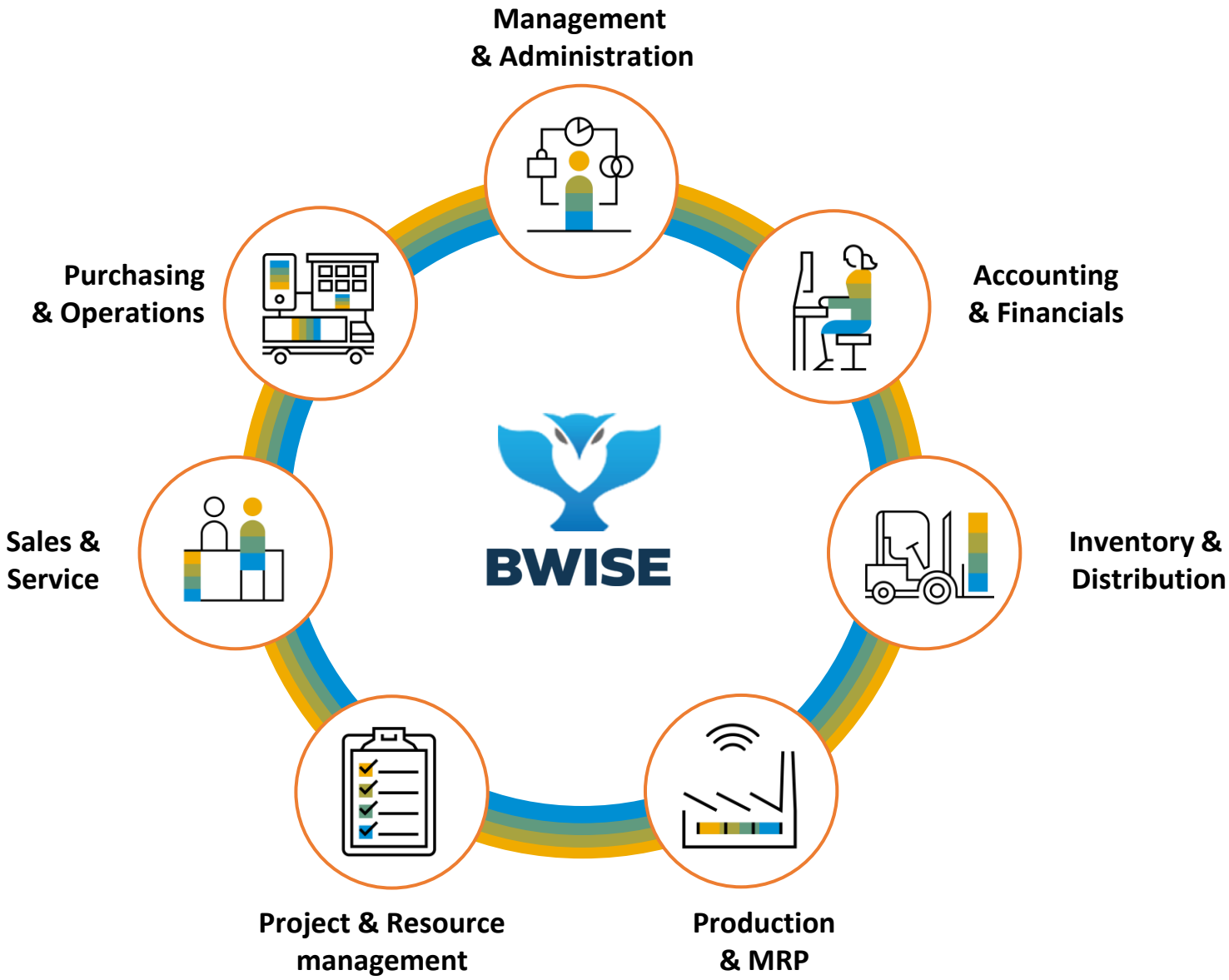


- **Connected Business Functions**
  - Procurement, warehouse, distribution and production systems are connected to finance. Business data is connected to sales and service
  - Your entire business runs more smoothly by touching all areas of collaboration within your organization



- **Easy Access to Data**
  - Integrated analytics and reports should always keep informed on the health of your business
  - Better decisions can be made on the back of real-time data insight

Meet the Digital Core for SMEs with BWISE



Easy to Set Up, Use and Optimize
Get started quickly and see results



- Complete and Integrated
  - All essential business functions – from accounting and sales to purchasing and inventory
  - Available “out of the box”
  - Gain complete visibility and control



- Fast Time to Value
  - Intuitive and easy for your employees to adopt and use
  - Implement in a short time period
  - Embedded implementation tools based on the proven Accelerated Implementation Program



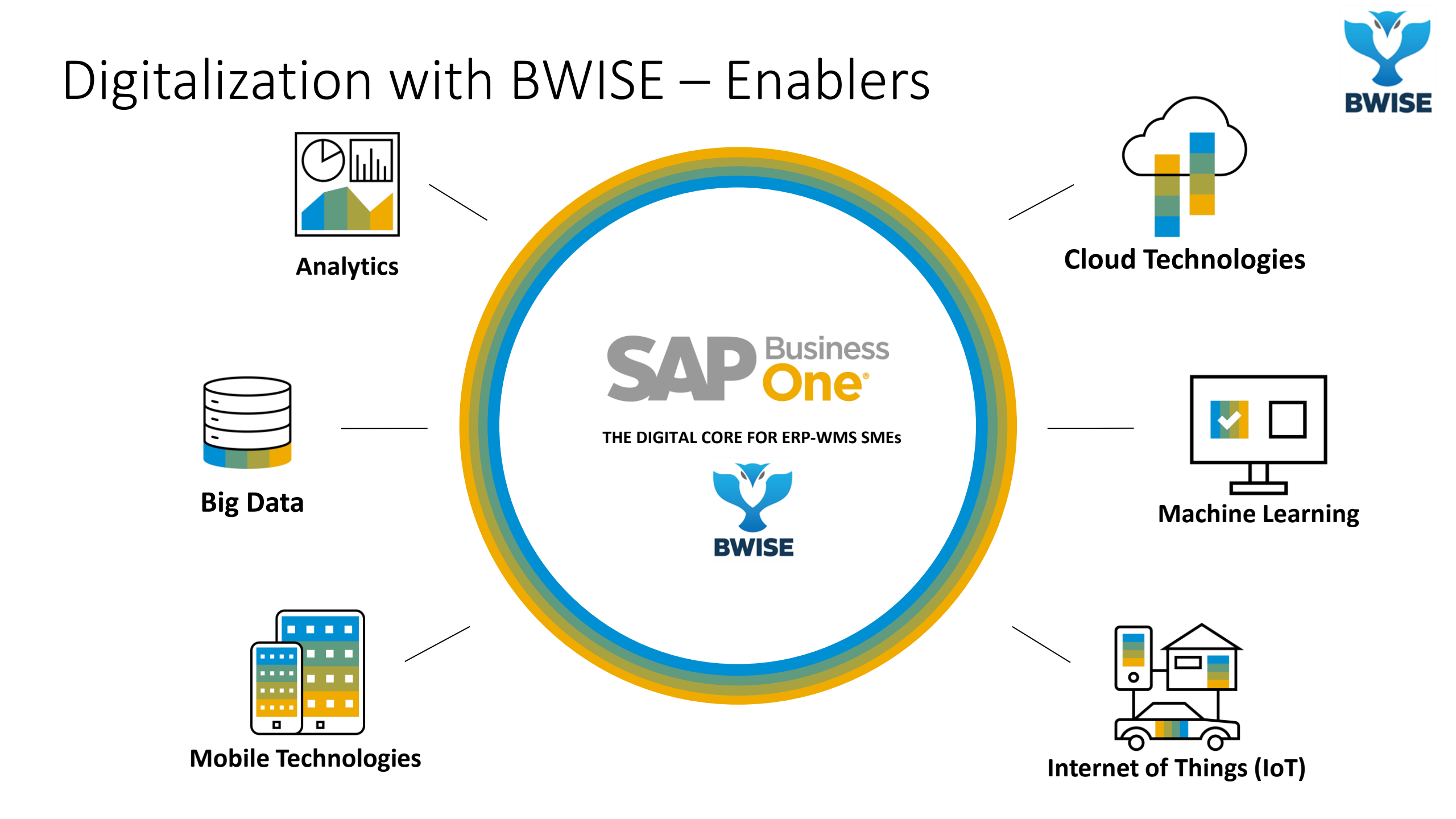
- Simple and Affordable
  - Quick to set up and optimize
  - Easy to use
  - Get the latest technology priced for small and growing businesses

SAP Business One with BWISE

- **#1** ranked SME ERP Solution
- Used by **70,000+** customers
- Used in **>170** countries
- **50** localizations
- **28** languages
- **500+** solution add-ons
- **850** VARs world-wide
- **360+** large enterprises are running SAP Business One in **5,600+** subsidiaries

- WISE – **Gartner Mid-Market Notable for WMS**
- Headquartered: Long Beach, California
- Used in **14** countries
- Founded: **1984**
- **110+** employees
- **300+** WISE customers
- **2** customers – 37+ years
- **24** customers – 25+years

Digitalization with BWISE – Enablers



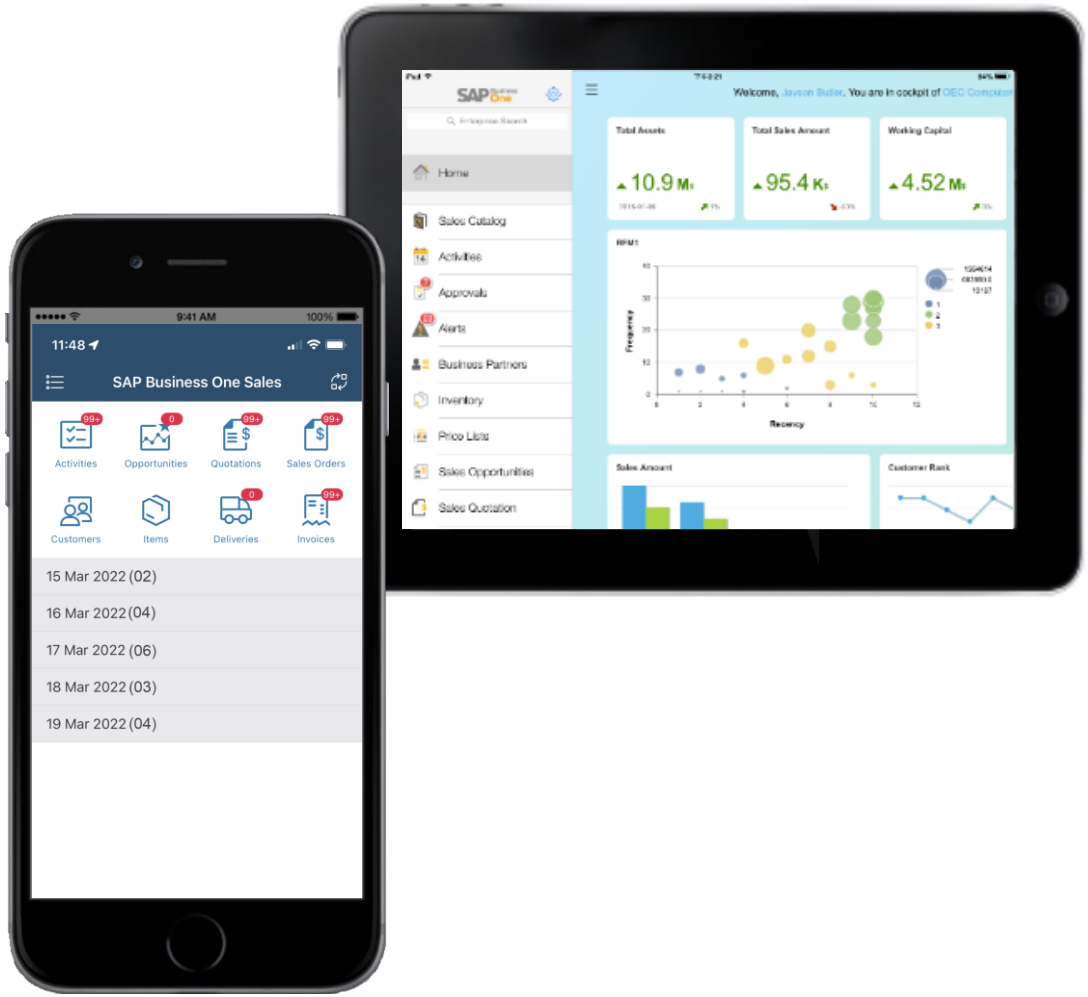
Run your Business with native Apps

Access important business data from any location at any time

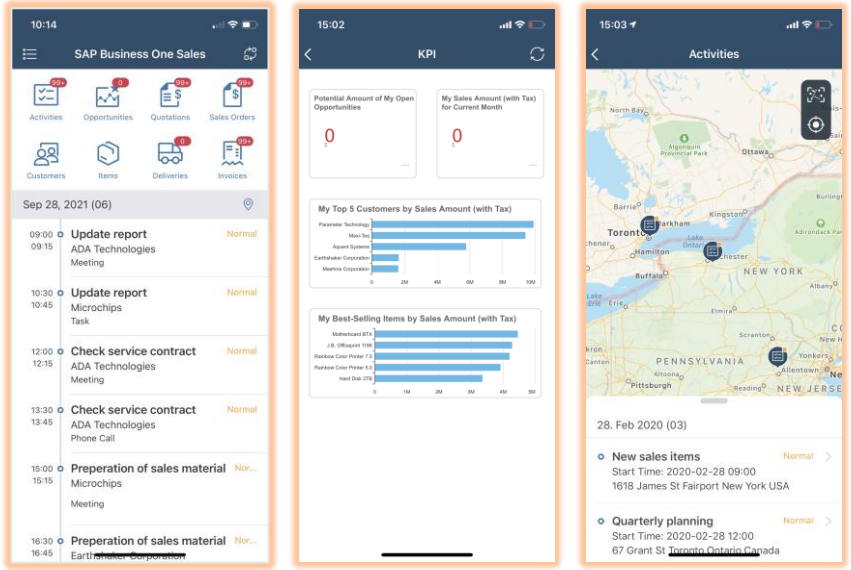
Mobile Apps

Key Benefits

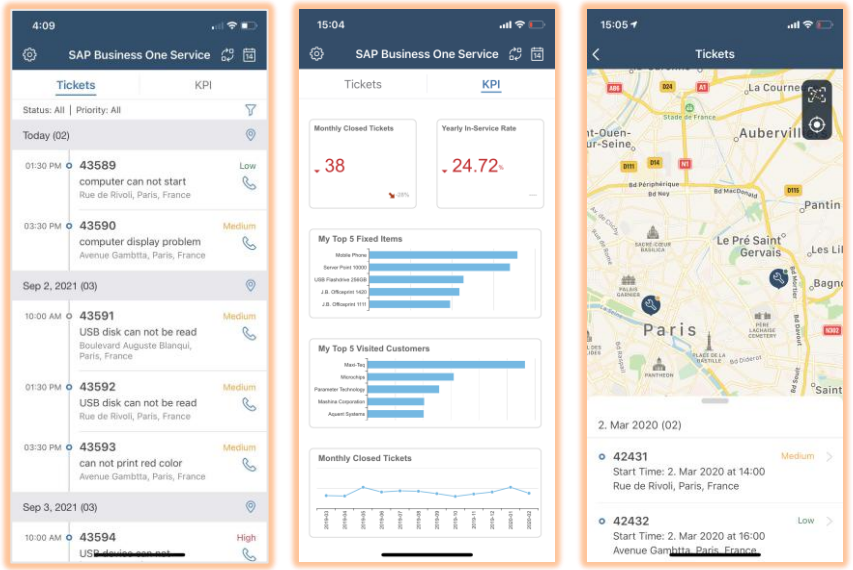
- Instant access for employees who need to view and update data from anywhere
- Integrated analytics enable decisions to be made in real time
- Comprehensive sales and service functions
- Increase productivity of employees on the road



Mobile Technologies for BWISE



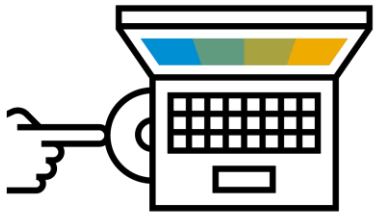
- **SAP Business One Sales App**
- Handle effectively your sales activities anywhere, anytime



- **SAP Business One Service App**
- Manage and fulfill your service anywhere, with integrated scanner, map, personalized signature and more

BWISE Solutions Deployment Options

On premise and Cloud



On premise

Key Benefits

- Compliance with internal Data Security Policies
- Direct control and access to your data, allowing flexibility in local reporting accesses
- Better ability to customize and extend your business process
- Leverage internal hardware and existing IT infrastructure and resources
- Perpetual licensing, with higher upfront cost but better long-term TCO
- Less dependence on always-connected internet



Cloud

Key Benefits

- Easy and affordable deployment
- Secure browser-based access from anywhere, at any time
- Access to the most up-to-date functionality without having to use rely on in-house IT resources to maintain the solution
- Subscription licensing avoiding capital expenditure and allowing for operational expenditure flexibility
- Manage your most critical business functions in your Web browser.

BWISE – end-to-end, fully integrated

SAP Business One Client | **Web Client** | **Mobile** | **Analytics/Dashboards** | **Multilingualism/Localizations**

Financials1

- Chart of accounts
- Journal entries
- Posting templates
- Recurring postings
- Exchange rates in multiple currencies
- Financial reports
- Budget mgmt
- Cost accounting
- Multiple posting periods
- Incoming payments
- Outgoing payments
- Payment run
- Bank statement processing
- Checks
- Credits
- Deferred payments
- Account reconciliation
- DATEV / ELSTER
- Fixed Assets
- SEPA
- Credit Cards*
- WISEPayroll*

Sales

- Opportunity and pipeline mgmt
- Contact mgmt
- Activities mgmt
- Calendar
- Campaign mgmt
- Blanket agreements
- Quotations
- Purchase orders
- Deliveries
- Returns
- Invoices
- Dunning
- Price lists in multiple currencies
- Special prices
- Period and volume discounts
- Customer mgmt
- Gross profit calculation
- Microsoft Office integration
- Mobile Sales*
- eWISE Customer Portal*
- UA - eCOM*

Service

- Service Mgt
- Service planning
- Tracking across multiple customer interactions
- Equipment card handling
- Service Dashboards
- Service contracts
- Mobile Interaction
- Recurring transactions
- Human resource integration
- Knowledge database
- Service calendar
- Service call processing
- Mobile Service*

Purchasing

- Purchase request
- Purchase quotations
- Web-enabled RFQ
- Purchase orders
- Goods receipt POs
- Goods returns
- A/P Invoice
- A/P Reserve Invoice
- Down-payment Invoice/Request
- Cancel Marketing Documents
- A/P credit memos
- Landed costs
- Intrastat
- Import Process
- Workflow

Inventory

- Item mgt
- Item lists
- Price lists
- Goods receipts
- Goods issues
- Inventory transactions
- Transfers
- Serial number mgt
- Batch number mgt
- Pick and pack
- Recurring transactions
- Inventory Tracking
- Bin Location
- Multiple Measurements
- Inventory Counting
- Kitting
- UA-EDI*

Warehouse Mgt

Receive/Ship Pallets, Mixed, Parcels
Receive w/UPC
Attributes – Custom/Standard
Refrigerated Items
Production Date
Expiration Date
Catch Weight
Dim'ns/Volumes
Roll Remnants
Tare/Min/Max
Pallet/Container - ship/track/receive
Replenishment
Slotting
Items/Pallets/WO on Hold
Ship Items by Order/Groups
Reporting
3PL Bill Rates
WISE ELS*
WISEMobile* - Mobile WMS
WISEMobile – WMSvoice*
WISE3PL*
WISEMove* – for Moving Companies

Yard YMS

Dock Scheduling
Web – app't
Gate check in/out
Driver check in/out
SMS texting
Trailer locate w/ drag/drop
Demurrage Ctrl
Doc Mgt - pictures/video
Yard location
Integrate w/ WMS/Invent - in/out
eSign BOL
Multi-warehse
Task/move mgt
Driver web app
Analytics, reporting
Dashboards, alerts

Manfacturing

- Bills of material
- Item Sets
- Production orders
- Goods issues
- Goods receipts
- Production Dashboards
- GL Account Determination
- Life Cycle mgmt
- Item cost calculation
- Forecasts
- MRP
- Drop Ship
- Make to order
- Order recommendations
- Routings/Alternates
- BOM revision
- Mat'l issue to Ops
- SubContract Ops
- Mobile Data (SFDC)*

BWISE

Implementation – Rapid Deployment

a methodology used over 75,000 times and fine tuned for warehouse management and distribution



Our evangelists for success















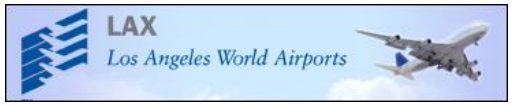




































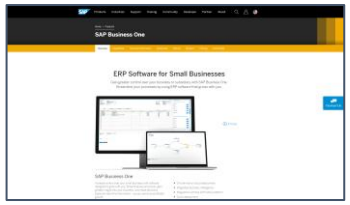








eCollateral - the power of SAP Business One with BWISE



[Public SAP.com Website]



[SAP Help Portal]



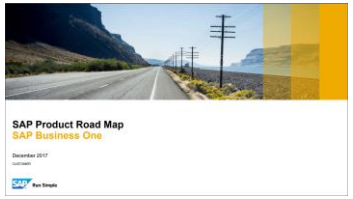
[Global YouTube Channel]



[https://learnbusinessonewebclient.com/]



[SAP Business One Learning Hub]
(Customers and Prospects Training)



[Product Road Map]
(Customer and Partner only)

BWISE

Your BWISE Budgetary Proposal – On-Premise Deployment

- Your BWISE team develops, implements, trains and supports. Your single point of responsibility for your end-to-end solution
- For the scope defined herein and the needs requirements transferred to date, **this a fixed price proposal**
- This Proposal is available at **0% financing** for qualified buyers
- This Proposal is valid for 30 days from the date of its presentation to you.

** This proposal is exclusive of any travel expenses*

BWISE

BWISE Solution Scope

Warehouse Management (WISE) - 5 Desktop - 4 Mobile				YES or No
	Receive Pallets	WISEcore	I	
	Receive Mixed Item Pallets	WISEcore	I	
	Receive Parcel Items	WISEcore		
	Receive Using Universal Product Code	WISEcore		
	Use Out of the Box Attributes	WISEcore		
	Define Custom Attributes	WISEcore	I	
	Collect on Create Attributes	WISEcore		
	Validate Attributes on Receiving	WISEcore	I	
	Track Multiple Units of Measure	WISEcore	I	
	Track Lot Numbers	WISEcore	I	
	Track Serial Numbers	WISEcore		
	Track Refrigerated Items	WISEcore		
	Track Production Date	WISEcore	I	
	Track Expiration Date and looking forward	WISEcore	I	
	Track Aliases	WISEcore		
	Track Item's Weight	WISEcore	I	
	Track Item's Catch Weight	WISEcore		
	Track Item's Height, Length and Width	WISEcore		
	Track Item's Volume	WISEcore		
	Track Item's Roll Counts	WISEcore		
	Track Item's Tare, Min and Max Weight	WISEcore		
	Track Item's Inner Packs	WISEcore	I	
	Building Shipping Pallet/Containers - ship/track/receive	WISEcore	I	
	Setup Kit Components	WISEcore	I	
	Setup Item Minimum Quantity Levels	WISEcore	I	
	Setup Item Replishment Levels	WISEcore	I	
	Group Items into Product Groups	WISEcore	I	
	Import Items into Item Master List	WISEcore	I	

z	Build Kits	WISEcore		
	Create Work Orders	WISEcore		
	Run Production	WISEcore		
	Run Slotting	WISEcore		
	Run Performance Reports	WISEcore		
	Complete Production Tasks	WISEcore		
	Complete Slotting Tasks	WISEcore		
	Complete Work Order Tasks	WISEcore		
	Place Items on Hold	WISEcore	I	
	Place Pallets on Hold	WISEcore	I	
	Move Inventory	WISEcore	I	
	Ship Pallets	WISEcore	I	
	Ship Mixed Item Pallets	WISEcore	I	
	Ship Parcel Items	WISEcore		
	Ship Items by Order	WISEcore	I	
	Ship Items by Groups of Orders	WISEcore		
	Set up 3PL Bill Rates	WISEcore		
	WISE ELS (Electronic Labor System)	Optional		
	WISEMobile - Mobility WMS on mobile devices	Optional (Qty)	4	
	WISEMobile - WMSvoice (requires WISEMobile and compatible device/s)	Optional		
	WISE3PL - vertical bundle for 3PL Companies	Optional		
	WISEMove - vertical bundle for Moving Companies	Optional		
YARD YMS - Yard Management Solutions				
	Dock Scheduling	Core		
	Web - request appointment - deliver/pick-up	Core		
	Gate check in/out	Core		
	Driver check in/out	Core		
	Integrated sms texting	Core		
	Mapping with trailer/container location with drag/drop move task mgt	Core		
	Trailer staying control (demurrage control)	Core		
	Document management - pictures/video	Core		
	Yard location (parking position)	Core		
	Interfaces with WMS/inventory - inventory in/out	Core		
	Auto sign on BOL	Core		
	Multi-warehouse	Core		
	Task/move management	Core		
	Driver web app	Core		
	Analytics,reporting,dashboards,alerts	Core		
	YARD - integrated with BWISE	Pick One Only		
	YARD - integrated with SAP B1 (client does not have BWISE)	Pick One Only		
	YARD - stand alone only	Pick One Only		

Thank you.

Contact information:

Name
Title
Email
Phone #



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